Bluegrass State Skills Corporation Board of Directors Meeting

March 25, 2020



AGENDA



The Bluegrass State Skills Corporation Board of Directors Meeting

Cabinet for Economic Development 300 West Broadway Frankfort, Kentucky

SPECIAL BOARD MEETING

Video Conference Website/Link: https://zoom.us/j/5144936754

AGENDA March 25, 2020

Call to Order
Notification of Press
Introduction of new BSSC Board Members
Oath of Office
Roll Call

Minutes - Wednesday, January 29, 2020

Reports

GIA Applications

GIA and STIC Applications

STIC Applications

Old Business

Board Insurance

New Business

Treasurer for BSSC Executive Committee Member-at-Large - Appointment Resolution Retired BSSC Board Member

Next Board Meeting

Adjournment

MINUTES



Bluegrass State Skills Corporation Board of Directors Meeting Kentucky Cabinet for Economic Development, 300 West Broadway, Frankfort, Kentucky 40601 January 29, 2020 – 1:00 PM

Members present – Marty Hammons, Secretary Larry Roberts, Brenda Bankston, Rita Combs-Sterrett, Randy Fox, John Kuzuoka, Torsten Langguth, Carl Lay and Tom Lund.

Proxies present – Katie Smith, Proxy for Interim-Secretary Larry Hayes; Shannon Gilkey, Proxy for Dr. Jay Box.

Members absent – Dr. Aaron Thompson, Lt. Governor/Secretary Jaqueline Coleman, Eston Glover, and Jeff Whitehead.

CED Staff present – Elizabeth Bishop, Beka Burton, Sarah Butler, Tony Ellis, General Counsel for the Cabinet, Ellen Felix, Zach Lawrence, Tonya Lee, Brooklyn Leep, Kate McCane, Jason Rainey, and Christy Wingate.

Guests present - No Guests present

Call to Order – Randy Fox

Introduction of new BSSC Board Members

Commissioner Marty Hammons – Department of Workforce Investment Secretary Larry Roberts – Labor Cabinet

Roll Call - Ellen Felix

Notification of Press – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

Approval of Minutes - Randy Fox

A motion was made by Carl Lay, and seconded by Tom Lund to approve the December 4, 2019 minutes. Motion carried.

Approval of Financial Report - Tonya Lee

Rita Combs-Sterrett made a motion to approve the Financial Report for January 29, 2020, and Torsten Languth seconded the motion. Motion carried.

Applications for Review - Sarah Butler

BSSC Staff – Beka Burton and Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

| G20-22883 – Ethos Holding Corp., Newport | \$ 44,580.00 |
|--|--------------|
| G20-22812 – RKW North America, Inc., Franklin | \$ 54,311.00 |
| G20-22642 - Strong Tower Construction, LLC dba Koch Corporation, | \$ 75,000.00 |
| Louisville | , |

A motion was made by Brenda Bankston to approve these applications. Carl Lay seconded the motion. Motion carried.

BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grantin-Aid (GIA) applications to the BSSC Board for approval:

| G20-22875 - LeanCor, LLC, Florence | \$ 75,000.00 |
|---|--------------|
| G20-22793 – BWF America, Inc., Hebron | \$ 54,193.00 |
| G20-22763 - Piston Group LLC dba Piston Automotive LLC, | \$ 75,000.00 |
| Georgetown | , |

A motion was made by Torsten Langguth to approve these applications. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Brooklyn Leep and Kate McCane recommended the following Grant-in-Aid (GIA) application to the BSSC Board for approval:

| G20-22611 - | - Skilcraft LLC, Burlington | |
|-------------|-----------------------------|--|
|-------------|-----------------------------|--|

\$ 75,000.00

A motion was made by Rita Combs-Sterrett to approve this application. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Zach Lawrence and Kate McCane recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

| G20-22697 - Star Aviation, Inc., Goshen | \$ 24,000.00 |
|--|--------------|
| G20-22607 - Carmeuse Lime & Stone, Inc., Maysville | \$ 75,000.00 |

A motion was made by Brenda Bankston to approve these applications. Tom Lund seconded the motion. Motion carried.

BSSC Staff – Zach Lawrence and Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22878 - Sealed Air Corporation (US), Louisville

\$ 61,736.00

A motion was made by Carl Lay to approve this application. John Kuzuoka seconded the motion. Motion carried.

BSSC Staff – Beka Burton and Kate McCane recommended the following Skills-Training-Investment-Credit (STIC) application to the BSSC Board for approval:

T20-22879 - Toyotetsu America, Inc., Somerset

\$ 75,000.00

A motion was made by Shannon Gilkey to approve this application. Carl Lay seconded the motion. Motion carried.

Next Board Meeting - Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on March 25, 2020, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

Adjournment - Randy Fox

A motion to adjourn the meeting was made by Carl Lay and second by Tom Lund. Motion carried.

Sincerely submitted,

Sarah C. Butler

Director, Incentive Administration Division

FINANCIAL REPORT



BSSC FUNDS REPORT

3/19/2020

| RESOURCES AVAILABLE | |
|---|------------|
| Regular Appropriation | 4,311,800 |
| Continued Appropriation | 4,851,796 |
| HB265 -2012 Session Add'l Funds Available* | 1,879,000 |
| OET Rapid Response Funds Carry Forward | 1,367,155 |
| TOTAL RESOURCES | 12,409,751 |
| EXPENDITURES YTD | |
| BSSC Funds | 1,461,533 |
| OET Rapid Response Funds | 759,082 |
| Total Expenditures as of 3/19/2020 | 2,220,615 |
| OBLIGATIONS REMAINING | |
| Regular/Commitment/OET Grants | 7,304,255 |
| Commitments | 197,500 |
| Proposals | 0 |
| TOTAL OBLIGATIONS | 7,501,755 |
| | |
| TOTAL FUNDS AVAILABLE | 2,687,382 |
| FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR | _,,,,,,, |
| | |
| | |
| Secretary's Funds | 1,233,800 |
| Regular Grant Funds | 1,302,352 |
| OET Rapid Response Funds | 151,229 |
| TOTAL FUNDS AVAILABLE | 2,687,382 |
| FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR | |

^{*\$9,500,000} lapsed to General Fund, per HB 265, 2012 Session. Two draws were made in FY 2013 of \$1,200,000 and \$600,000. One draw was made in FY 2015 of \$750,000. Two draws were made in FY 2018 for \$2,950,000 and \$457,400 One draw was made in FY 2019 of \$1,663,600

BSSC FUNDS REPORT

3/19/2020

| Base Amount | \$ 596,422 |
|---|---------------|
| Recaps (Feb/March) | \$ 109,509 |
| Amount available for March 2020 Board Meeting | \$ 705,931 |

APPLICATIONS - GIA



Grant-In-Aid (GIA) Projects March 2020

in any fiscal year.

| | | | Number of | <u>Incentive</u> |
|--|--|--|--|------------------|
| Score | | <u>City</u> | <u>Trainees</u> | <u>Amount</u> |
| | Sumitomo Electric Wiring | - | | |
| 86 | Systems, Inc. | Edmonton | 283 | \$75,000 |
| 86 | Span Tech LLC | Glasgow | 89 | \$57,937 |
| | Shelby County Associated | | PD-PD-4D-4D-4D-4D-4D-4D-4D-4D-4D-4D-4D-4D-4D | |
| 82 | Industries, Inc. | Shelbyville | 255 | \$75,000 |
| | American Stave Company | alle tri dissa dell'illa dissa della della servicio senso sengrepossore appir pip que pipel dissa dissalativa se | | |
| | L.L.C. dba Benton Wood | | | |
| 82 | Products | Benton | 74 | \$75,000 |
| | Airlines Reporting | | | 4 |
| 79 | Corporation | Louisville | 86 | \$75,000 |
| 2. | Metalsa Structual Products, | | - Public Education della composition (composition) (compos | |
| 77 | Inc. | Hopkinsville | 571 | \$75,000 |
| | Pinelake Regional Hospital, | | | |
| | LLC dba Jackson Purchase | | | |
| 77 | Medical Center | Mayfield | 360 | \$75,000 |
| | Martinrea Heavy Stampings | | | |
| 77 | Inc | Shelbyville | 158 | \$75,000 |
| 77 | Pioneer Plastics, Inc. | Dixon | 50 | \$33,982 |
| | Kobe Aluminium Automotive | | | |
| | Products LLC | Bowling Green | 700 | \$75,000 |
| | 10 Companies | | 2626 | \$691,919 |
| | | | | |
| | e Grant-In-Aid amount will be equal to | Regular Grant Fund | Balance | \$1,222,239 |
| \$2,000 per trainee, not to exceed the maximum approved amount of \$75,000 per | | Recaptured Amount | | \$109,509 |
| | location for each fiscal year. The total | 2018 FY Projected/A | | (\$691,919) |
| amount of Grant-In-Aid incentives available for | | Remaining Regula | r Grant Funds | \$639,829 |
| the entir | e program shall not exceed \$4,300,000 | | | |

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Sumitomo Electric Wiring Systems, Inc.

City:

Edmonton

County: Metcalfe

Industry Sector:

Manufacturing

BSSC #: G20-22912

Bus. Devp. Contact:

B. Burton

OFS Staff: C. Wingate

Training Description:

Sumitomo Electric Wiring Systems, Inc. is a manufacturer of electronic components for the automotive industry. The training plan consists of In-house classroom training and certifications for leadership, advanced operators, inspectors, and specialties like quality assurance, maintenance, engineering, training certification for "Train the Trainer," and new hire orientation training.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

| Number | of 1 | Frainage |
|-----------|------|----------|
| 140111061 | UI I | Halliccs |

| Total Costs | 50% of Total Costs |
|---------------|--------------------|
| \$ 107,081 | \$ 53,541 |
| \$ 43,657 | \$ 21,829 |
| \$ 3,230 | \$ 1,615 |
| \$ 153,969 | \$ 76,984 |
| | |

| - | |
|---|-----|
| | 283 |

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 283 | 10 |

| 4 | Verage Hourly Wage | Total Hourly Compensation |
|----|--------------------|---------------------------|
| \$ | 20.95 | \$ 29.33 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

Application Score

| 86 | - 52 |
|----|------|
| | |

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Shelby County Associated Industries, Inc.

City:

Shelbyville

County: Shelby

Industry Sector:

Consortia

BSSC #: G20-22882

Bus. Devp. Contact:

B. Burton

OFS Staff: C. Wingate

Training Description:

Shelby County Associated Industries, Inc. is a consortia based in Shelbyville, KY. This application will include a variety of soft skills and technical training, including: Leadership for Managers, Supervisor, Project Management, Microsoft Office, Human Resources, Logistics and Supply Chain. Member companies continue to benefit from and request this training to increase the quality and quantity of work output by enhancing the skills of their employees, which helps business/industry to be more successful and competitive in today's global market.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

Number of Trainees

| Total Costs | | 50% of Total Costs | |
|-------------|---------|--------------------|---------|
| \$ | - | \$ | - |
| \$ | 302,999 | \$ | 151,499 |
| \$ | 25,925 | \$ | 12,963 |
| \$ | 328,924 | \$ | 164,462 |

(Average of All Member Companies)

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 150 | 0 |

| | Avera | nge Hourly Wage | Total Hourl | y Compensation |
|---|-------|-----------------|-------------|----------------|
| Į | \$ | 17.82 | \$ | 23.28 |

Requirements:

Total Hourly Compensation:

255

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Metalsa Structural Products, Inc.

City:

Hopkinsville

County: Christian

Industry Sector:

Manufacturing

BSSC #: G20-22639

Bus. Devp. Contact:

Beka Burton

OFS Staff: C. Wingate

Training Description:

Metalsa Structural Products, Inc. provides the automotive industry with metallic structures for heavy and light trucks and passenger cars. The training plan on the application includes coaching, mentoring, and delegation training.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Total Costs

| Total Costs | | 50% of Total Costs | | |
|-------------|---------|--------------------|--------|--|
| \$ | 170,102 | \$ | 85,051 | |
| \$ | • | \$ | | |
| \$ | - | \$ | - | |
| \$ | 170,102 | \$ | 85,051 | |

| E74 | | |
|-----|--|--|
| | | |
| 5/1 | | |

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 571 | 0 |

| ĺ | Average Hourly Wage | | Total Hourly Compensation | | |
|---|---------------------|-------|---------------------------|-------|--|
| l | \$ | 23.17 | \$ | 34.14 | |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

| \$75,000 | |
|----------|--|
| | |

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Span Tech LLC

City:

Glasgow

County: Barren

Industry Sector:

Manufacturing

BSSC #: G20-22938

Bus. Devp. Contact:

E. Bishop

OFS Staff: C. Wingate

Training Description:

Span Tech LLC manufactures and sells conveyors systems. The training plan consists of courses in SolidWorks, leadership workshops and web based sales training. Also included is in-house training for quality and leadership as well as new hire training.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Total Costs

| Nima | har | ~f | Tro | inees |
|------|-----|----|-----|-------|

| Total Costs | | 50% of Total Costs | |
|-------------|---------|--------------------|--------|
| \$ | 38,131 | \$ | 19,065 |
| \$ | 36,658 | (\$ | 18,329 |
| \$ | 41,084 | 69 | 20,542 |
| \$ | 115,873 | \$ | 57,937 |

| 89 | |
|----|--|
| | |

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 89 | 2 |
| - | |

| | Average Hourly Wage | Total Hourly Compensation |
|---|---------------------|---------------------------|
| 1 | 35.74 | \$ 53.25 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

| BSSC Grant | Recommended | for Approval |
|-------------------|-------------|--------------|
|-------------------|-------------|--------------|

| \$57,937 | |
|----------|--|
| | |

Application Score

| | | |
|------|----|--|
| | 86 | |
| | | |

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Pioneer Plastics, Inc.

City:

Dixon

County: Webster

Industry Sector:

Manufacturing

BSSC #: G20-22737

Bus. Devp. Contact:

E. Bishop

OFS Staff: C. Wingate

Training Description:

Pioneer Plastics, Inc. manufactures a variety of plastic injection molded products. The training application includes CAD/CIM Training, Lean Manufacturing Workshop, Lean Manufacturing Kaizen Training, Paulson Injection Molding Training, Routsis Essential Scientific Injection Molding Training, Routsis Optimize Scientific Injection Molding Training and On-the-Job Training.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies **Total Costs**

| Number | of | Trainees | i |
|------------|--------|-----------------|---|
| 1 10111001 | \sim | 110000 | , |

| Ψ | 67,464 | \$ 33,732 |
|----|--------|----------------|
| \$ | - | \$ <u>-</u> |
| \$ | 500 | \$ 250 |
| \$ | 67,964 | \$ 33,982 |

| 50 |
|----|
| |

Total Costs

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 54 | 10 |

| Average Hourly Wage | Total Hourly Compensation | | |
|---------------------|---------------------------|--|--|
| \$ 16.50 | \$ 21.50 | | |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$33,982

50% of Total Costs

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Kobe Aluminum Automotive Products LLC

City:

Bowling Green

County: Warren

Industry Sector:

Manufacturing

BSSC #: G20-22759

Bus. Devp. Contact:

E. Bishop

OFS Staff: C. Wingate

Training Description:

Kobe Aluminum Automotive Products LLC is an aluminum manufacturer. The application includes a front line leadership training course that will be conducted both in-house and off-site. Also included is computer-based training for office staff, skilled trades and production employees.

Training Details:

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Total Costs

| Νı | ımher | of T | rain | 220 |
|----|-------|------|------|-----|

| \$ | 152,875 | \$ 76,437 |
|-----|---------|--------------|
| \$ | 9,443 | \$ 4,721 |
| \$ | ξ - | \$ • |
| _\$ | 162,317 | \$ 81,159 |

| 700 | |
|------|--|
| | |

Total Costs

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|----------------------------|-------------------------|
| 716 | 109 |
| | |

| Average Hourly Wage | | Total Hourly Compensation |
|---------------------|-------|---------------------------|
| \$ | 19.50 | \$ 26.00 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

| BSSC | Grant | Recommended | for | Approval |
|-------------|-------|-------------|-----|-----------------|
|-------------|-------|-------------|-----|-----------------|

| \$7 | 5,000 |
|-----|-------|
| | |

50% of Total Costs

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Airlines Reporting Corporation

City:

Louisville

County: Jefferson

Industry Sector:

Nonretail Service or Technology

BSSC #: G20-22684

Bus. Devp. Contact:

M. David-Jacobs

OFS Staff: K. McCane

Training Description:

Airlines Reporting Corporation (ARC) is an industry leader in air travel distribution and intelligence, providing flexible distribution solutions, innovative technology and access to the world's most comprehensive air ticket transaction data. The proposed training plan includes training on Business Acumen, Technology, Professional Skills and Leadership, and Agile Certification.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Total Costs

Number of Trainees

| Total Costs | | | 50% of Total Costs | | |
|-------------|---------|----|--------------------|--|--|
| \$ | 4,973 | \$ | 2,486 | | |
| \$ | 149,352 | \$ | 74,676 | | |
| \$ | - | \$ | | | |
| \$ | 154,325 | \$ | 77,163 | | |

| 86 |
|----|
| |

| Emp | lovment | 2 | Wage | Inform | nation: |
|------------|----------------|---|-------|--------|---------|
| | OVINCIL | • | TTGGC | | iauvii. |

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 86 | 5 |

| Average Hourly Wage | Total Hourly Compensation |
|---------------------|---------------------------|
| \$ 51.92 | \$ 59.70 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Pinelake Regional Hospital, LLC dba Jackson Purchase Medical Center

City:

Mayfield

County: Graves

Industry Sector:

Healthcare

BSSC #: G20-22640

Bus. Devp. Contact:

M. David-Jacobs

OFS Staff: K. McCane

Training Description:

Jackson Purchase Medical Center is an all private bed hospital and sole provider of acute care in Graves County. The training plan includes the implementation of new Handle With Care training that replaces Non-violent Crisis Intervention training to create safer human services environments through effective behavior management, crisis intervention and restraint techniques. The plan also includes internal training such as CHEST Certification and EKG Rhythm, Medical Assistant Certification, Fetal Heart Monitoring, Cath Lab, and Advanced Cardiac Life Support as well as external pharmacy, sonography and patient safety.

\$

\$

\$

\$

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Total Costs

| Number of Trainees | 360 |
|--------------------|-----|

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 386 | 18 |

\$

\$

155,360

161,150

5,790

| Average Hourly Wage | | Total Hourly Compensation | |
|---------------------|----|---------------------------|--|
| \$ 32.47 | \$ | 37.34 | |

Requirements:

Total Hourly Compensation:

Total Costs

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$75,000

50% of Total Costs

77,680

2.895

80,575

Application Score

BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

Martinrea Heavy Stampings Inc

City:

Shelbyville

County: Shelby

Industry Sector:

Manufacturing

BSSC #: G20-22696

Bus. Devp. Contact:

M. David-Jacobs

OFS Staff: K. McCane

Training Description:

Martinrea Heavy Stampings Inc is a metal stamping manufacturer. The training plan will consist of a 6 week on-site training for crane operators and press operators, weld repair and weld reliability training, orientation module training and on-boarding.

Training Details:

Classroom/OJT - In-House

Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies

Total Costs

| Total Costs | 50% of Total Costs |
|---------------|--------------------|
| \$ 399,820 | \$ 199,910 |
| \$ 57,520 | \$ 28,760 |
| \$ 6,874 | \$ 3,437 |
| \$ 464,214 | \$ 232,107 |

Number of Trainees

| 158 | |
|-----|--|
| | |

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 840 | 46 |

| Average Hourly Wage | Total Hourly Compensation | |
|---------------------|------------------------------|--|
| \$ 16.75 | \$ 23.00 | |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

APPLICATIONS - GIA & STIC



BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

March 25, 2020

Company:

American Stave Company L.L.C. dba Benton Wood Products

City:

Benton

County: Marshall

Industry Sector:

Manufacturing

BSSC #: G20-22910

Bus. Devp. Contact:

M. David-Jacobs

OFS Staff: K. McCane

Training Description:

American Stave Company L.L.C. dba Benton Wood Products manufactures white oak barrels. The application includes plant tour overview, time clock, barrel terms and identification, quality overview, defect recognition, safety and hands-on equipment training. Also, training to properly stack material for drying and for manufacturing in cooperages.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies

Total Costs

Number of Trainees

| 100 | Total Costs | 50% of Total Costs |
|-----|-------------|--------------------|
| \$ | 195,642 | \$ 97,821 |
| \$ | 14,360 | \$ 7,180 |
| \$ | - | \$ |
| \$ | 210,002 | \$ 105,001 |

74

| | | _ | | | _ |
|--------|-------|---|------|---------|--------|
| Employ | /ment | & | Wage | Informa | ation: |

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 55 | 19 |

| Average Hourly Wage | Total Hourly Compensation | on |
|---------------------|---------------------------|----|
| \$ 16.32 | \$ 20.0 |)7 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant Recommended for Approval

\$75,000

Application Score

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date:

March 25, 2020

Company:

American Stave Company L.L.C. dba Benton Wood Products

City:

Benton

County: Marshall

Industry Sector:

Manufacturing

BSSC #: T20-22911

Bus. Devp. Contact: M. David-Jacobs

OFS Staff: K. McCane

Training Description:

American Stave Company L.L.C. dba Benton Wood Product manufactures white oak barrels. The training plan consists of training to safely operate and maintain all equipment, to grade and manufacture stave and heading for barrel production. Training will also include training for quality control, management, and other skilled positions.

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies **Total Costs**

| Total Costs | 50% of Total Costs |
|---------------|--------------------|
| \$ 161,790 | \$ 80,895 |
| \$ 27,443 | \$ 13,722 |
| \$ - | \$ - |
| \$ 189,233 | \$ 94,616 |

Number of Trainees

| | 74 | |
|--|----|--|
| | | |

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 55 | 19 |

| Average Hourly Wage | Total Hourly Compensation |
|---------------------|------------------------------|
| \$ 16.32 | \$ 20.07 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

| BSSC | Tax | Credit | Recommended | for Approval |
|------|-----|--------|-------------|--------------|
| | 100 | Oleul | Necommenueu | IUI AUUIUVA |

| \$27,500 | |
|----------|--|
| | |

Application Score

APPLICATIONS - STIC



Skills Training Investment Credit (STIC) Projects March 2020

| Score | Eligible Company | Number of City Trainees | Incentive Amount |
|-------|---|---------------------------------------|---------------------|
| | | | |
| 89 | Transcraft Corporation | Cadiz 23 | \$75,000 |
| | American Stave Company L.L.C. dba Benton Wood | | |
| 82 | Products | Benton 74 | \$27,500 |
| | | | - |
| | | | |
| | <i>6</i> 2 |) | |
| | | | |
| | 2 | 97 | \$102,500 |
| | | FY 2019-20 Tax Credit Limit | \$2,500,000 |
| | | ~ | <i>+-,-2-,-3-</i> |
| | | Current FY Projected/Approved Credits | \$1,478,056 |
| | | Remaining Tax Credits | \$1,021,944 |

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT

Date:

March 25, 2020

Company:

Transcraft Corporation

City:

Cadiz

County: Trigg

Industry Sector:

Manufacturing

BSSC #: T20-22930

Bus. Devp. Contact:

E. Bishop

DFS Staff: C. Wingate

Training Description:

Transcraft Corporation is a manufacturer of steel and aluminum flatbed trailers. The training plan includes coordinator training, new standard operating procedures training, and cross training.

\$

\$

\$

Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Total Costs

| Ni | ımher | ٥f | Trainees |
|----|-------|-----|----------|
| IN | unner | OI. | Trainees |

Total Costs

Employment & Wage Information:

| Existing Employment | Projected New Employees |
|---------------------|-------------------------|
| 190 | 25 |

\$

257,233

2,760

259,993 | \$

| Average Hourly Wage | Total Hourly Compensation |
|---------------------|---------------------------|
| \$ 16.66 | \$ 21.66 |

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

| BSSC | Tax | Credit | Recommend | ted 1 | for A | ۱pproval |
|------|-----|--------|-----------|-------|-------|----------|
|------|-----|--------|-----------|-------|-------|----------|

| | _ |
|----------|-------|
| 477.000 | |
| \$75,000 | |

50% of Total Costs

128,616

1,380

129,996

Application Score

| | |
|------|--|
| 89 | |

OLD BUSINESS





INVOICE

January 29, 2020

Bluegrass State Skills Corporation

COVERAGE

CARRIER

POLICY NUMBER

DUE DATE

AMOUNT DUE

Directors and Officers & EPLI

Mt. Vernon Insurance Company

NDO2005091Q

03/14/2020

\$1731.00

Please make your check payable to:

Gross Insurance Agency, LLC P.O. Box 75249 Fort Thomas, KY 41075

Thank you.

NEW BUSINESS



2020 BSSC Executive Committee - Proposed

Chair – Jai Bokey
Vice Chair – Brenda Bankston
Secretary – John Kuzuoka
Treasurer – Nicholas Rapier
Member at Large – Jeff Whitehead

RESOLUTION ESTON W. GLOVER





RESOLUTION OF THE BLUEGRASS STATE SKILLS CORPORATION TO RECOGNIZE THE SERVICE OF ESTON W. GLOVER AS A DIRECTOR OF THE BOARD

WHEREAS, ESTON W. GLOVER has served the people of the Commonwealth as a highly professional, dedicated member of the Kentucky Cabinet for Economic Development's Bluegrass State Skills Corporation (BSSC) Board of Directors since he joined the board on January 6, 2010; and

WHEREAS, the members and staff of the Bluegrass State Skills Corporation desire to recognize and acknowledge the outstanding personal and professional contributions and accomplishments of ESTON W. GLOVER during his tenure with the Cabinet for Economic Development; and

WHEREAS, the Bluegrass State Skills Corporation also desires to recognize ESTON W. GLOVER's conscientious dedication to improving and promoting the health and general welfare of the people of the Commonwealth of Kentucky through economic development; and

WHEREAS, the Bluegrass State Skills Corporation desires to honor ESTON W. GLOVER by adopting this Resolution as a commendation of the outstanding work he has performed;

NOW, THEREFORE, the Bluegrass State Skills Corporation HEREBY RESOLVES as follows:

ESTON W. GLOVER has been invaluable to the Bluegrass State Skills Corporation, the Cabinet for Economic Development and the People of the Commonwealth of Kentucky because of his contribution to the initiation, promotion, and implementation of economic development projects in the Commonwealth of Kentucky. The Bluegrass State Skills Corporation Board appreciates ESTON W. GLOVER's dedication to the Cabinet for Economic Development and his contributions toward making BSSC a working success.

INTRODUCED, SECONDED, READ, and ADOPTED at a duly convened meeting of the Bluegrass State Skills Corporation, held on the 25th day of March 2020, signed by the Chairman as evidence of his approval, duly enrolled and declared to be in full force and effect.

JAI BOKEY, CHAIRMAN
Bluegrass State Skills Corporation